# Corporate Profile

Banco Macro S.A (NYSE: BMA; Buenos Aires: BMA) is a universal bank, with focus in low & mid-income individuals and small & mid-sized companies. The Bank started operating in 1985 as nonbanking financial institution and today has grown to be the private local bank with the largest branch network in the country. Banco Macro was initiated by the members of the Brito & Carballo families who are the actual major shareholders.

# Ownership Structure<sup>1</sup>



As of December 31, 2023

1 - Total Shares Outstanding 639,413,408

# Strategy

- Operational and Commercial Efficience
- Growth through Profitability
- Inorganic Growth Opportunity
- Agressive Growth Focus
- Market Opportunities through Geography and Segment

#### Timeline

2000 - 2016

2010 Banco Privado de Inversiones

2009 Merger Nuevo Banco Bisel

2007 Merger Nuevo Banco Suquía International Capital Markets

2006 Banco de Tucumán

NYSE IPO

Nuevo Banco Bisel

2005 Banco Empresario de Tucumán

2004 Nuevo Banco Suquía

2002 Banco Bansud

35% of Scotiabank Argentina

• 1990 - 1999

1999 Branches of Banco Mayo. Almafuerte. Mendoza and Israelita

National Bank

Regional Bank

Inicial Stage

• Wholesale Bank

1998 Banco Jujuy

1996 Banco Macro acquired 3 banks in Argentina - Banco Misiones. Banco del Noroeste and Banco Salta

1994 First Wholesale Bank to Issue Equity

First Branch in Salta

Strategic Decision to Move into Retail

1992 First Wholesale Bank to Issue Debentures

1980 - 1989

**1989** Banco Macro Emerges as a Leading Wholesale Bank in Argentina

1988 Commercial Bank License

1985 Macro (Financial Company)

1970 - 1979

1975 Hamburgo (Investment Manager)



## Nationwide Presence<sup>1</sup>



80% in Interior of Argentina 14% in Buenos Aires Province 6% in Buenos Aires City

#### Strongest Presence Outside Buenos Aires

Exclusive financial agent in 4 provinces: Salta, Misiones, Jujuy and Tucumán

460 branches throughout the country 1,820 ATMs 867 TAS 36 Service points 9,192 Employees 4,964.752 Retail Customers

**139.356 Corporate Customers**Source: BMA

act Sheet 4

<sup>1</sup>As of December 31, 2023.

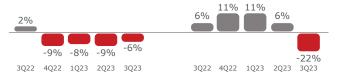
# Successful Business Model



# Share Performance

MACRO consolidated	4Q22	3Q23	4Q23			
Share Price (Ps.)	561.09	1,467.55	2,670.00			
ADR Price (USD)	16.42	19.73	28.7			
Average Shares out.(M)	639.0	639.0	639.0			
Shares Outstanding (M)	639.0	639.0	639.0			
Book value per Avg. out Share (Ps.)	2,498.00	2,417.00	3,200.00			
Earnings per Avg. out Share (Ps.)	80.87	18.02	718.87			
Market Cap (USD)	1.049	1.261	1.834			

## YoY Volume Growth



**Loans to the Private Sector** 

**Private Sector Deposits** 

### Financial Performance

In MILLION \$ (Measuring Unit Current at EOP)	4Q22	3Q23	4Q23	FY2022	FY2023
Interest Income	618,549	657,804	573,292	1,907,264	2,450,648
Interest Expense	358,206	485,059	389,601	956,458	1,621,299
Net Interest Income	260,343	172,745	183,691	950,806	829,349
ee income	59,061	60,443	62,792	234,809	245,713
ee expense	5,918	6,040	7,222	23,086	24,944
Net Fee Income	53,143	54,403	55,570	211,723	220,769
Subtotal (Net Interest Income + Net Fee Income)	313,486	227,148	239,261	1,162,529	1,050,118
Net Income from financial instrumentsat Fair Value Fhrough Profit & Loss	-10,483	-55,732	895,229	148,998	970,248
Result from assets at amortised cost	528	210	132	528	342
Difference in quoted prices of gold and foreign currency	95,281	364,948	182,749	193,925	798,218
Other operating income	17,933	17,295	25,161	65,945	72,890
Provision for loan losses	7,884	7,456	18,182	20,424	45,945
Net Operating Income	408,861	546,413	1,324,350	1,551,501	2,845,871
Personnel expenses	58,515	66,098	88,957	241,772	278,509
Administrative expenses	32,406	35,375	63,517	121,934	164,226
Depreciation and impairment of assets	12,252	12,654	20,155	47,485	58,099
Other operating expenses	62,223	72,037	111,859	233,534	321,304
Operating Income	243,465	360,249	1,039,862	906,776	2,023,733
Income from associates and joint ventures	366	-109	156,467	-353	155,403
Result from net monetary position	-177,409	-330,981	-525,815	-711,794	-1,309,053
Net Income before income tax on cont. operations	66,422	29,159	670,514	194,629	870,083
Income tax on continuing operations	14,684	17,645	210,649	60,582	282,428
Net Income from continuing operations	51,738	11,514	459,865	134,047	587,655
Net Income from discontinued operations	-	-	-	-	-
Income Tax on discontinued operations	-	-	-	-	-
Net Income for the period	51,738	11,514	459,865	134,047	587,655
Net Income of the period attributable to parent company	51,708	11,472	459,653	134,025	587,304
Net income of the period attributable to non-controlling interests	30	42	212	22	351
Other Comprehensive Income	-7,778	-2,172	40,018	-17,310	40,168
Foreign currency translation differences in financial statements conversion	449	196	10,231	-2,239	9,759
Profits or losses from financial assets measured at fair value through other comprehensive income (FVOCI) (IFRS 9(4.1.2)(a)	-8,227	-2,368	29,787	-15,071	30,409
Total Comprehensive Income for the period	43,960	9,342	499,883	116,737	627,823
rotal Comprehensive Income for the period					
Total Comprehensive Income attributable to parent Company	43,930	9,300	499,671	116,715	627,472

Net interest margin adjusted (exc. FX)	ACCUMULATED ANNUALIZED RATIOS	4Q22	1Q23	2Q23	3Q23	4Q23
Net interest margin adjusted (exc. FX)	Profitability & performance					
Net fee income ratio 10.0% 8.4% 6.6% 6.2% 3.6% Efficiency ratio 28.6% 25.5% 23.4% 23.0% 18.6% Net fee income as % of A&G Expenses 34.8% 32.9% 28.2% 26.9% 19.5% Return on average assets 2.3% 1.7% 3.9% 2.8% 8.7% Return on average equity 9.2% 6.5% 15.5% 11.3% 33.2% Liquidity  Liquidity  Loans as a percentage of total deposits 46.2% 47.7% 46.9% 57.4% 54.4% Liquid assets as a percentage of total deposits 94.0% 97.0% 95.0% 99.0% 118.0% Capital  Total equity as a percentage of total assets 24.5% 26.0% 23.4% 27.2% 30.4% Regulatory capital as % of APR 39.9% 42.4% 36.0% 37.9% 35.4% Asset Quality  Asset Quality  Allowances over total loans 2.0% 2.1% 2.1% 2.0% 3.1% Non-performing financing as a percentage of total financing 1.3% 1.4% 1.4% 1.4% 1.3% 20.0% 20.9% Coverage ratio w/allowances 151.6% 145.2% 146.1% 133.9% 200.9%	Net interest margin	27.1%	33.6%	35.9%	43.0%	40.5%
28.6%   25.5%   23.4%   23.0%   18.6%	Net interest margin adjusted (exc. FX)	22.5%	24.4%	23.5%	22.0%	20.7%
Net fee income as % of A&G Expenses 34.8% 32.9% 28.2% 26.9% 19.5% Return on average assets 2.3% 1.7% 3.9% 2.8% 8.7% Return on average equity 9.2% 6.5% 15.5% 11.3% 33.2% Liquidity  Liquidity  Loans as a percentage of total deposits 46.2% 47.7% 46.9% 57.4% 54.4% Liquid assets as a percentage of total deposits 94.0% 97.0% 95.0% 99.0% 118.0% Capital  Total equity as a percentage of total assets 24.5% 26.0% 23.4% 27.2% 30.4% Regulatory capital as % of APR 39.9% 42.4% 36.0% 37.9% 35.4% Asset Quality  Asset Quality  Allowances over total loans 2.0% 2.1% 2.1% 2.0% 3.1% Non-performing financing as a percentage of total financing 1.3% 1.4% 1.4% 1.4% 1.3% 2.0% 20.9% Coverage ratio w/allowances 151.6% 145.2% 146.1% 133.9% 200.9%	Net fee income ratio	10.0%	8.4%	6.6%	6.2%	3.6%
Return on average assets     2.3%     1.7%     3.9%     2.8%     8.7%       Return on average equity     9.2%     6.5%     15.5%     11.3%     33.2%       Liquidity       Loans as a percentage of total deposits     46.2%     47.7%     46.9%     57.4%     54.4%       Liquid assets as a percentage of total deposits     94.0%     97.0%     95.0%     99.0%     118.0%       Capital     10.00     20.0%     23.4%     27.2%     30.4%       Regulatory capital as % of APR     39.9%     42.4%     36.0%     37.9%     35.4%       Asset Quality       Non-performing financing as a percentage of total financing     1.3%     1.4%     1.4%     1.4%     1.4%     1.3%       Coverage ratio w/allowances     151.6%     145.2%     146.1%     133.9%     20.0%	Efficiency ratio	28.6%	25.5%	23.4%	23.0%	18.6%
Return on average equity 9.2% 6.5% 15.5% 11.3% 33.2% Liquidity  Liquidity  Loans as a percentage of total deposits 46.2% 47.7% 46.9% 57.4% 54.4% Liquid assets as a percentage of total deposits 94.0% 97.0% 95.0% 99.0% 118.0% Capital  Total equity as a percentage of total assets 24.5% 26.0% 23.4% 27.2% 30.4% Regulatory capital as % of APR 39.9% 42.4% 36.0% 37.9% 35.4% Asset Quality  Asset Quality  Non-performing financing as a percentage of total financing 1.3% 1.4% 1.4% 1.4% 1.3% 20.0% 20.9% 20	Net fee income as % of A&G Expenses	34.8%	32.9%	28.2%	26.9%	19.5%
Liquidity  Loans as a percentage of total deposits 46.2% 47.7% 46.9% 57.4% 54.4% Liquid assets as a percentage of total deposits 94.0% 97.0% 95.0% 99.0% 118.0% Capital  Total equity as a percentage of total assets 24.5% 26.0% 23.4% 27.2% 30.4% Regulatory capital as % of APR 39.9% 42.4% 36.0% 37.9% 35.4% Asset Quality  Asset Quality  Allowances over total loans 2.0% 2.1% 2.1% 2.0% 3.1% Non-performing financing as a percentage of total financing 1.3% 1.4% 1.4% 1.4% 1.3% 20.0% 20.9% Coverage ratio w/allowances 151.6% 145.2% 146.1% 133.9% 200.9%	Return on average assets	2.3%	1.7%	3.9%	2.8%	8.7%
Liquid assets as a percentage of total deposits 46.2% 47.7% 46.9% 57.4% 54.4% Liquid assets as a percentage of total deposits 94.0% 97.0% 95.0% 99.0% 118.0% Capital  Total equity as a percentage of total assets 24.5% 26.0% 23.4% 27.2% 30.4% Regulatory capital as % of APR 39.9% 42.4% 36.0% 37.9% 35.4% Asset Quality  Asset Quality  Non-performing financing as a percentage of total financing 1.3% 1.4% 1.4% 1.4% 1.3% percentage of total financing Coverage ratio w/allowances 151.6% 145.2% 146.1% 133.9% 200.9%	Return on average equity	9.2%	6.5%	15.5%	11.3%	33.2%
Liquid assets as a percentage of total deposits     94.0%     97.0%     95.0%     99.0%     118.0%       Capital       Total equity as a percentage of total assets     24.5%     26.0%     23.4%     27.2%     30.4%       Regulatory capital as % of APR     39.9%     42.4%     36.0%     37.9%     35.4%       Asset Quality       Allowances over total loans     2.0%     2.1%     2.0%     3.1%       Non-performing financing as a percentage of total financing     1.3%     1.4%     1.4%     1.4%     1.3%       Coverage ratio w/allowances     151.6%     145.2%     146.1%     133.9%     200.9%	Liquidity					
Capital           Total equity as a percentage of total assets         24.5%         26.0%         23.4%         27.2%         30.4%           Regulatory capital as % of APR         39.9%         42.4%         36.0%         37.9%         35.4%           Asset Quality           Allowances over total loans         2.0%         2.1%         2.0%         3.1%           Non-performing financing as a percentage of total financing         1.3%         1.4%         1.4%         1.4%         1.3%           Coverage ratio w/allowances         151.6%         145.2%         146.1%         133.9%         200.9%	Loans as a percentage of total deposits	46.2%	47.7%	46.9%	57.4%	54.4%
Total equity as a percentage of total assets 24.5% 26.0% 23.4% 27.2% 30.4% Regulatory capital as % of APR 39.9% 42.4% 36.0% 37.9% 35.4% Asset Quality  Asset Quality  Allowances over total loans 2.0% 2.1% 2.1% 2.0% 3.1% Non-performing financing as a percentage of total financing 2.0% 1.4% 1.4% 1.4% 1.3% Coverage ratio w/allowances 151.6% 145.2% 146.1% 133.9% 200.9%	Liquid assets as a percentage of total deposits	94.0%	97.0%	95.0%	99.0%	118.0%
Regulatory capital as % of APR 39.9% 42.4% 36.0% 37.9% 35.4%  Asset Quality  Allowances over total loans 2.0% 2.1% 2.1% 2.0% 3.1%  Non-performing financing as a percentage of total financing  Coverage ratio w/allowances 151.6% 145.2% 146.1% 133.9% 200.9%	Capital					
Asset Quality  Allowances over total loans 2.0% 2.1% 2.1% 2.0% 3.1% Non-performing financing as a percentage of total financing 1.3% 1.4% 1.4% 1.4% 1.3% Coverage ratio w/allowances 151.6% 145.2% 146.1% 133.9% 200.9%	Total equity as a percentage of total assets	24.5%	26.0%	23.4%	27.2%	30.4%
Allowances over total loans 2.0% 2.1% 2.1% 2.0% 3.1% Non-performing financing as a percentage of total financing 13.4% 1.4% 1.4% 1.3% 2.0% 2.0% 2.0% 2.1% 2.0% 2.0% 2.0% 2.0% 2.0% 2.1% 2.0% 2.0% 2.0% 2.0% 2.0% 2.0% 2.0% 2.0	Regulatory capital as % of APR	39.9%	42.4%	36.0%	37.9%	35.4%
Non-performing financing as a percentage of total financing         1.3%         1.4%         1.4%         1.4%         1.3%           Coverage ratio w/allowances         151.6%         145.2%         146.1%         133.9%         200.9%	Asset Quality					
percentage of total financing         1.3%         1.4%         1.4%         1.4%         1.3%           Coverage ratio w/allowances         151.6%         145.2%         146.1%         133.9%         200.9%	Allowances over total loans	2.0%	2.1%	2.1%	2.0%	3.1%
percentage of total financing  Coverage ratio w/allowances 151.6% 145.2% 146.1% 133.9% 200.9%	Non-performing financing as a	1 3%	1 4%	1 4%	1 4%	1 3%
	percentage of total financing			1.470	1.770	1.370
Cost of Risk 1.1% 2.1% 2.4% 2.1% 2.3%	Coverage ratio w/allowances	151.6%	145.2%	146.1%	133.9%	200.9%
	Cost of Risk	1.1%	2.1%	2.4%	2.1%	2.3%

QUARTERLY BALANCE					
SHEET - In Million Ps,	4Q22	3Q23	4Q23		
Assets	6,509.835	5,684.372	6,719.072		
Loans	1,864.089	1,768.052	1,833.659		
Other assets	4,645.746	3,916.320	4,885.413		
Liabilities	4,913.886	4,139.626	4,674.442		
Deposits	4,033.959	3,079.810	3,370.241		
Other liabilities	879,927	1,059.816	1,304.201		
Shareholders Equity	1,595.949	1,544.746	2,044.630		

# Ratings

	Amount (USD)				Ratings <sup>1</sup>		
Denomination	Original	Oustanding	Maturity	Call Option	Coupon	Moodys	Fitch
Subordinated (Class A)	400	400	2026	2021	6.643%	Ca (hyb)	C/RR6
USD (Class E)	17	17	2024	-	1.45%	-	AAA.ar

Equivalent to AR\$ 4,620,570,000. As of September 30, 2022 AR\$ AR\$ 1,731,379,000 of this issuance had been cancelled, bringing the total outstanding amount to AR\$ 2.889,191,000

#### Market Share



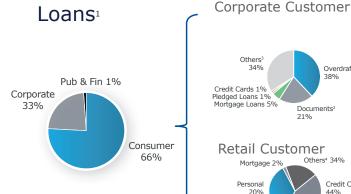
Market share Loans to Private Sector

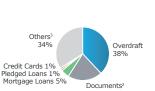
#### Market share Private Sector Deposits

#### **Acquisitions:**

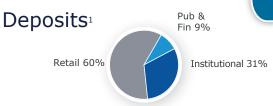
IV- Bisel I- Bansud V- Banco Privado II- Suguia

III- Tucuman











- As of December 31, 2023.
   Factoring. check cashing advances and promissory notes
   Mostly structured loans (medium- and long-term)
   Including documents & overdrafts

## IR Contact

Jorge Scarinci - Chief Financial Officer Nicolás Torres - Investor Relations

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