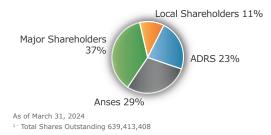


# **Corporate Profile**

**Banco Macro S.A (NYSE: BMA; Buenos Aires: BMA)** is a universal bank, with focus in low & mid-income individuals and small & mid-sized companies. The Bank started operating in 1985 as nonbanking financial institution and today has grown to be the private local bank with the largest branch network in the country. **Banco Macro** was initiated by the members of the **Brito & Carballo** families who are the actual major shareholders.

# **Ownership Structure**<sup>1</sup>



# Strategy

- Operational and Commercial Efficience
- Growth through Profitability
- Inorganic Growth Opportunity
- Agressive Growth Focus
- Market Opportunities through Geography and Segment



# Fact Sheet 1Q24

# Nationwide Presence<sup>1</sup>

80% in Interior of Argentina 14% in Buenos Aires Province 6% in Buenos Aires City

### Strongest Presence Outside Buenos Aires

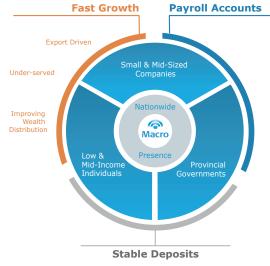
Exclusive financial agent in 4 provinces: Salta, Misiones, Jujuy and Tucumán

460 branches throughout the country 1,825 ATMs 934 TAS 36 Service points 9,192 Employees 5,033.536 Retail Customers

144,976 Corporate Customers Source: BMA

<sup>1</sup>As of March 31, 2024.

# Successful Business Model



# Share Performance

MACRO consolidated	1Q23	4Q23	1Q24
Share Price (Ps.)	720.75	2,670.00	5,571.35
ADR Price (USD)	17.81	28.70	48.18
Average Shares out.(M)	639.0	639.0	639.0
Shares Outstanding (M)	639.0	639.0	639.0
Book value per Avg. out Share (Ps.)	3,841.00	4,851.00	5,259.00
Earnings per Avg. out Share (Ps.)	59.22	1,091.17	430.74
Market Cap (USD)	1.138	1.834	3.079

# Timeline

### **2000 – 2016**

 2010 Banco Privado de Inversiones
2009 Merger Nuevo Banco Bisel
2007 Merger Nuevo Banco Suquía International Capital Markets

2006 Banco de Tucumán

- NYSE IPO
- Nuevo Banco Bisel
- 2005 Banco Empresario de Tucumán
- 2004 Nuevo Banco Suquía
- 2002 Banco Bansud 35% of Scotiabank Argentina
- 1990 1999
  - **1999** Branches of Banco Mayo. Almafuerte. Mendoza and Israelita **1998** Banco Jujuy

National Bank

Regional Bank

Inicial Stage

Wholesale Bank

- **1996** Banco Macro acquired 3 banks in Argentina Banco Misiones. Banco del Noroeste and Banco Salta
- **1994** First Wholesale Bank to Issue Equity First Branch in Salta
  - Strategic Decision to Move into Retail
- 1992 First Wholesale Bank to Issue Debentures

### 1980 - 1989

**1989** Banco Macro Emerges as a Leading Wholesale Bank in Argentina

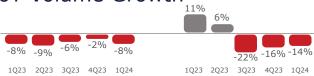
1988 Commercial Bank License

1985 Macro (Financial Company)

## 1970 - 1979

1975 Hamburgo (Investment Manager)

# YoY Volume Growth



Loans to the Private Sector

**Private Sector Deposits** 

# **Financial Performance**

INCOME STATEMENT In MILLION \$ (Measuring Unit Current at EOP)	1023	2023	3023	4023	1024
interest Income	886,738	962,370	997,374	869,236	714,764
nterest Expense	507,937	624,131	735,456	590,720	547,249
Net Interest Income	378,801	338,239	261,918	278,516	167,515
ee income	94,223	91,480	91,645	95,206	84,191
ee expense	8,768	8,945	9,157	10,950	10,130
Net Fee Income	85,455	82,535	82,488	84,256	74,061
Subtotal (Net Interest Income + Net Fee Income)	464,256	420,774	344,406	362,772	241,576
Net Income from financial instrumentsat Fair Value	35,664	162,583	-84,503	1,357.364	1,272.438
Result from assets at amortised cost	-	-	319	200	21
Difference in quoted prices of gold Ind foreign currency	142,244	237,601	553,341	277,087	80,592
Other operating income	22,170	23,975	26,223	38,150	44,350
rovision for loan losses	13,492	17,296	11,305	27,569	18,857
Net Operating Income	650,842	827,637	828,481	2,008.004	1,620.120
Personnel expenses	91,026	96,158	100,219	134,878	133,392
Administrative expenses	45,189	53,873	53,635	96,306	68,910
Pepreciation and impairment of assets	18,981	19,364	19,185	30,560	24,284
Other operating expenses	92,454	115,885	109,226	169,603	139,584
Operating Income	403,192	542,357	546,216	1,576.657	1,253.950
Income from associates and joint ventures	-851	-597	-165	237,238	-214
lesult from net monetary position	-342,825	-342,898	-501,839	-797,250	-888,994
Net Income before income tax on cont. operations	59,516	198,862	44,212	1,016.645	364,742
Income tax on continuing operations	21,595	60,483	26,754	319,390	89,507
Net Income from continuing operations	37,921	138,379	17,458	697,255	275,235
Net Income from discontinued operations	-	-	-	-	-
Income Tax on discontinued operations	-	-	-	-	-
Net Income for the period	37,921	138,379	17,458	697,255	275,235
Net Income of the period attributable to parent company	37,869	138,284	17,396	696,933	275,419
Net income of the period attributable to non-controlling interests	52	95	62	322	-184
Other Comprehensive Income	-3,224	6,744	-3,294	60,678	-14,706
Foreign currency translation differences in financial statements conversion	-822	-192	298	15,513	-14,063
Profits or losses from financial assets measured at air value through other comprehensive income (FVOCI) (IFRS 9(4.1.2)(a)	-2,402	6,936	-3,592	45,165	-643
Fotal Comprehensive Income for the period	34,697	145,123	14,164	757,933	260,529
Total Comprehensive Income attributable to parent Company	34,645	145,028	14,102	757,611	260,713
Total Comprehensive Income attributable	52	95	62	322	-184

ACCUMULATED ANNUALIZED RATIOS	1Q23	2Q23	3Q23	4Q23	1Q24
Profitability & performance					
Net interest margin	33.6%	38.3%	58.7%	52.1%	26.0%
Net interest margin adjusted (exc. FX)	24.4%	22.5%	18.8%	26.1%	17.6%
Net fee income ratio	8.4%	5.2%	5.5%	0.7%	1.5%
Efficiency ratio	25.5%	21.7%	22.4%	13.6%	14.7%
Net fee income as % of A&G Expenses	32.9%	23.9%	24.6%	5.4%	10.6%
Return on average assets	1.7%	6.1%	0.8%	32.1%	11.9%
Return on average equity	6.5%	24.8%	3.0%	106.3%	37.4%
Liquidity					
Loans as a percentage of total deposits	47.7%	46.9%	57.4%	54.4%	49.7%
Liquid assets as a percentage of total deposits	97.0%	95.0%	99.0%	118.0%	124.0%
Capital					
Total equity as a percentage of total assets	26.0%	23.4%	27.2%	30.4%	33.6%
Regulatory capital as % of APR	42.4%	36.0%	37.9%	35.4%	46.6%
Asset Quality					
Allowances over total loans	2.1%	2.1%	2.0%	3.1%	2.9%
Non-performing financing as a percentage of total financing	1.4%	1.4%	1.4%	1.3%	1.1%
Coverage ratio w/allowances	145.2%	146.1%	133.9%	200.9%	222.7%
Cost of Risk	2.1%	2.7%	1.7%	3.9%	3.3%

QUARTERLY BALANCE SHEET - In Million Ps,	1Q23	4Q23	1Q24
Assets	9,425.718	10,187.584	9,998.066
Loans	2,706.496	2,780.228	2,500.585
Other assets	6,719.222	7,407.356	7,497.481
Liabilities	6,971.214	7,087.478	6,637.691
Deposits	5,679.715	5,110.023	5,035.761
Other liabilities	1,291.499	1,977.455	1,601.930
Shareholders Equity	2,454.504	3,100.106	3,360.375

# Ratings

	Amount (USD)					Ratings <sup>1</sup>	
Denomination	Original	Oustanding	Maturity	Call Option	Coupon	Moodys	Fitch
Subordinated (Class A)	400	400	2026	2021	6,643%	Ca (hyb)	C/RR6
USD (Class F)	53	53	2024	-	5,00%	A-1.ar	-

Equivalent to AR\$ 4,620,570,000. As of December 31, 2023 AR\$ AR\$ 1,731,379,000 of this issuance had been cancelled, bringing the total outstanding amount to AR\$ 2.889,191.000

# Market Share<sup>1</sup>



Market share Private Sector Deposits

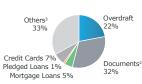
Pub & Fin 1%

Loans

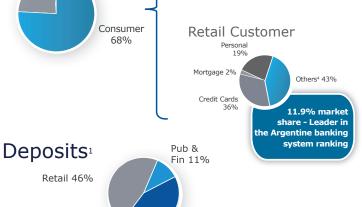
Corporate

31%

V- Banco Privado III- Tucuman



Corporate Customer





0 10.000 20.000 30.000 40.000 80.000 100.000 200.000 300.000 600.000 800.000 1.124.416 2.009.155 Ps. Millions

Source BCRA/BMA

As of March 31, 2024.
Factoring. check cashing advances and promissory notes
Mostly structured loans (medium- and long-term)
Including documents & overdrafts

IR Contact

Jorge Scarinci - Chief Financial Officer Nicolás Torres - Investor Relations

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